



CGI recruits Randy Frahm as Director of Sales & Marketing for SFEG, a division of Scott Fetzer, A Berkshire Hathaway Company

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CGI is pleased to announce the placement of Randy Frahm with the Scott Fetzer Electrical Group (www.sfeg.com), a division of Scott Fetzer, who is a wholly owned subsidiary of Berkshire Hathaway (www.berkshirehathaway.com) as Director of Sales & Marketing. This is a newly created role, reporting to the President of SFEG. Randy will be responsible for leading the sales and marketing team including the development and launch of new product lines in the LED market.

Randy Frahm spent the last 17 years with General Electric Lighting Division, holding various leadership roles in sales and marketing. He has a proven track record in new product development and product launches in the LED industry. Randy achieved his undergrad from Iowa State University and is certified in Six Sigma.

About SFEG and Scott Fetzer: The Scott Fetzer Electrical Group consists of three divisions, FRANCE, Kingston and Northland. Product lines include various power solutions and lighting for the sign industry, motors and air drying systems. Scott Fetzer is a wholly owned subsidiary of Berkshire Hathaway with approximately twenty companies in their portfolio.

Chris Carmon and Sandy Stern were the search consultants managing this assignment. CGI is a retained search firm based in Cleveland, Ohio. We specialize in senior leadership roles in operations, engineering, business development and finance across a variety of industries.

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